



AGENCY SERVICES

# Agency services with a personal touch

Chartered Surveyors and Property Consultants  
Find out more at [www.g-s.co.uk](http://www.g-s.co.uk)

**GRAHAM + SIBBALD**  
We value property

**If you're looking for a property team that gets the job done, Graham + Sibbald offers a level of personal service, specialist skills, local knowledge and commitment that is second to none.**

We're proud of the fact that we're the first choice for many of the UK's leading companies, including financial institutions, public sector bodies and residential and commercial property investors and developers.

From surveying and consultancy to valuations and sales, we are a multi-service agency that offers a safe pair of hands, a dynamic, problem-solving approach and results that speak for themselves.

**Adding value  
every step of the way**

# The go-to team for Agency Services

Our experienced and highly qualified Agency team provides a comprehensive range of services covering all aspects of the acquisition, disposal and development of commercial property. Our wide-ranging expertise covers all commercial property sectors, including offices, retail, industrial and student accommodation.

750+

Instructions

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21

Offices across the UK

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20+

Dedicated Agency Staff

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## OUR APPROACH

We offer a high-value, straight-forward service that is delivered with a really personal touch. You'll find that we offer the energy and enthusiasm of a highly motivated, youthful team alongside the expertise and trustworthiness of a well-respected brand.

We take a strategic approach to everything we do, basing our decision making on up-to-the-minute market research and our long experience working in the UK's commercial property sector. Expert negotiators, we push for the best deal for our clients and work to find solutions that add value.

"We have worked with  
Graham + Sibbald for a  
number of years and  
found their services  
exceptional"

W. Gray, Ark Estates

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## How we add value

Our expertise, resources and friendly approach mean that you can trust us to deliver to the high level of service and results you are looking for.

### KNOW-HOW

We pride ourselves on our market knowledge. We know what's happening across the UK's property markets and are well placed to target and secure winning investment opportunities and potential buyers for our clients.

We combine this know-how with the latest commercial market data from the industry- leading CoStar Commercial Real Estate Information Service. This gives us a unique ability to provide the very best advice.

### EXPERTISES

We have worked on some of the biggest and most complex property negotiations in the UK. This expertise means that we will deliver the best possible results when negotiation on your behalf.

### RESOURCES

Graham + Sibbald's size allows us to establish long-term partnerships with our clients and to play a strategic role in their business growth. Our Agents can also draw on the resources of other Graham + Sibbald departments to help their clients maximise their returns. For example, they work with our Planning Department to advise on how to add value to properties and sites that are being put up for sale.

### PERSONAL SERVICE

We place the highest importance on good communications and transparency. On a day-to-day basis, this means that we are easy to contact and always quick to reply to any questions or requests. We also use technology to make things easier for our clients and employ a bespoke on-line system that provides them with an easy-to-access progress report on their projects.

## Our Services

### AQUISITIONS

We are experts at locating commercial sites and properties that meet the needs of our clients (for either purchase or lease). Our skilled negotiators then work to acquire these assets on the best possible terms. We provide full Building Surveying services and, if required, valuation support.

### DISPOSALS

We market all types of properties for either sale or lease. Using the best on-line sales channels and our unique network of local contacts, we provide exceptional market exposure for all the properties we deal with. We offer a comprehensive service, liaising with our client's solicitors through to completion.

### INVESTMENT

We identify investment opportunities and provide detailed appraisals of viable options alongside advice on funding strategies and marketing. We can also provide a comprehensive range of Property Management services.

### DEVELOPMENT

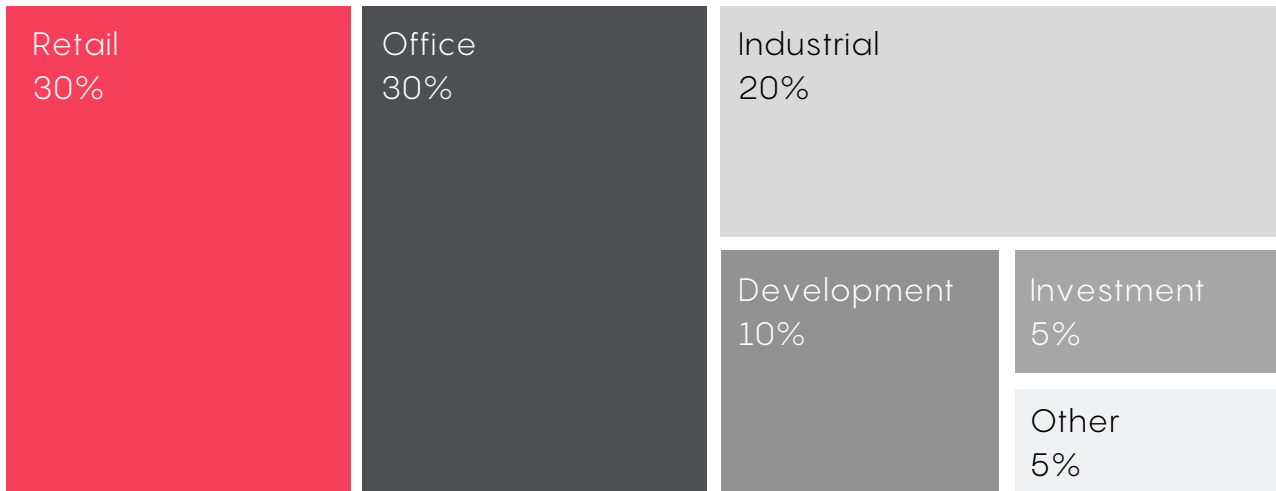
We can assist in both acquiring and disposing of development land and can assist in maximum value. Our Planning team can provide strategic specialist advice throughout the process.

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## The scope of our work

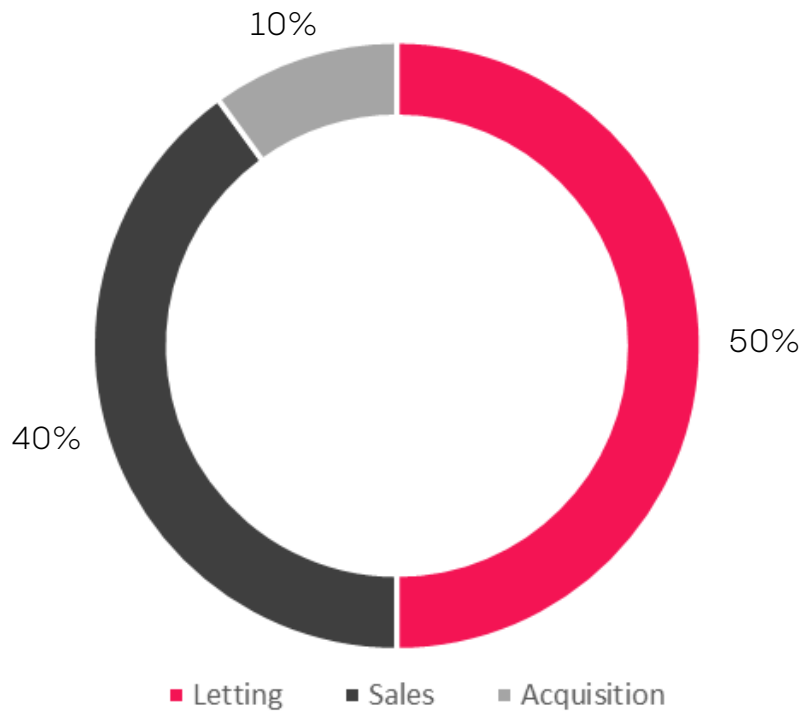
As the graphs below show, we work across a broad range of sectors and property types, providing project-specific advice and services as required.

### BREAKDOWN OF SECTORS



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### BREAKDOWN OF DEAL TYPES



## Specialist expertise, national reach

Our Agency specialists work out of our network of regional offices, delivering local expertise and personal services.

Our wide geographical spread allows us to respond quickly to our clients' requests and gives us a UK-wide reach- something many of our competitors cannot match. Each of our local Agency teams is fully supported by the resources and expertise of our head office, ensuring the highest standard of service and expertise.

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### KEY CONTACTS



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## GRAHAM + SIBBALD

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