



UNIVERSITY BUILDING DISPOSAL

PROJECT SUMMARY

Disposal of University Campus

TEAM

Commercial Agency

CLIENT

University of West Scotland

LOCATION

Almada Street, Hamilton

DATES

Jan-June 2022

SUBHEADER

Graham + Sibbald were instructed to dispose of the last remaining site of the former Hamilton Campus, on behalf of the University of the West of Scotland.





WHY G+S

Our experienced Agency team provides a comprehensive range of services covering all aspects of the disposal of commercial property. We work in all key sectors, including office, retail and industrial property, hotels and leisure and student accommodation.

If you are looking to dispose of commercial property, G+S are well placed to assist with both standard and complex sales, aiming to maximising our clients return.

APPROACH

Graham + Sibbald were selected via tender to act on behalf of the University. Thereafter, the Glasgow based commercial agency team discussed the objectives with their client to fully understand the brief. Upon securing the brief, we prepared marketing material and undertook a full and targeted marketing campaign of the property. Using our well-established contacts with the agents, and developers alike, as well as ensuring the property was clearly advertised on the open market using various methods, we maximised exposure of the asset.

KEY CHALLENGES

Our team generated impressive levels of interest and after 6 weeks of marketing, a closing date was set for best bids. Several offers were received at closing date. After review, a detailed summary of bids was provided to the client along with recommendations and ultimately a preferred bidder was selected and solicitors were instructed.

RESULTS

Graham + Sibbald ensured our client was kept up to date on all progress whilst the team liaised with the purchaser and their solicitors to make sure the process was moving at all times, ensuring our client experienced a smooth transaction.

Key contacts:



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