

# CASE STUDY

LEASEHOLD ACQUISITION



## LEITH WALK, EDINBURGH

### PROJECT SUMMARY

Acquire rented accommodation in Edinburgh for KremA Bakehouse

**TEAM**  
Commercial Agency

**CLIENT**  
Krema Bakehouse

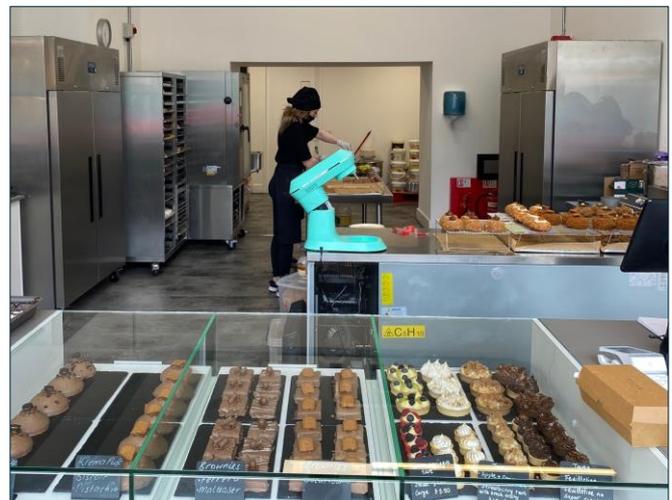
**LOCATION**  
21 Leith Walk, Edinburgh, EH6 8LN

**DATES**  
Q4 2021

Graham + Sibbald were instructed to source rental accommodation within the city centre of Edinburgh on behalf of KremA Bakehouse.

If you are business looking for new premises, we can help you find the best options that will meet your strategic needs and budget.

Thanks to our expertise, experience and nationwide network of local offices we deliver a professional, cost-effective service with a personal touch. We prioritise building long-term client relationships based on trust.





## RESULTS

Graham + Sibbald successfully located a retail premises for the client within a short time frame. After an extensive fit out the shop opened in March 2022 and is now serving incredible coffee and cakes! The shop officially opened in March 2022.

## KEY MESSAGE

A keen understanding of our clients' needs and utilising our relationships with agents to explore all of the opportunities available to our client allowed the team to secure a property that met all their business needs within a short time frame.

*"It was one of our goals to open a pastry shop in Edinburgh and more specifically on Leith Walk. We've lived in this area since we moved to the city. It has fantastic people and has so many options to offer. We couldn't be happier to be part of this community as business owners."*

Sally Santa, Crema Bakehouse

## WHY G+S

Graham + Sibbald provide a full range of property acquisition services, including effective market research and negotiation services. We can also provide strategic and financial advice on leasing and acquisition, helping you to build a dynamic and profitable business portfolio.

With over sixty years providing property services, and a team made up of some of the most respected names in the business, we pride ourselves on our knowledge of the sectors in which we work. This expertise translates in to exceptional service.

## APPROACH

Clients Sally and Teo had been looking for a retail unit to rent in Edinburgh for a long period of time with no success. They then approached G+S who were delighted to offer our commercial acquisition services and help them secure a suitable unit.

Our Agency team issued a requirement email and utilised their network of local agents to find Crema Bakehouse an off-market retail premises that was perfect for their business.

Liaising with our clients through each stage of the process was extremely important and even included some sampling of the cake choices...

## KEY CHALLENGES

Our clients had been searching for a suitable unit for some time and sadly none of the properties on the open market were right for their business needs.

Utilising our contacts, we were able to look farther on their behalf into off market opportunities and find the ideal accommodation.

## Key contact:



**Murdo McAndrew**  
Graduate Surveyor  
Murdo.mcandrew@g-s.co.uk  
07799 159 665